



Background Information on DonorTec and Vendor Partner Opportunities

DonorTec www.donortec.com.au is a division of Community Information Strategies Australia Inc (CISA) www.cisa.asn.au. CISA is an Australian nonprofit organisation that has become a national voice for the nonprofit sector on ICT issues, from infrastructure to capacity building and support resources, including education. CISA also runs a national conference – Connecting Up www.communit.info - which has been gaining substantial momentum over the past four years and has helped to mobilise the community sector, business sector and government on many ICT issues. Connecting Up is moving to Brisbane for 2008.

DonorTec has also been developing an international relationship with similar organisations leveraging global technology deals, advocacy and capacity building models in their respective countries. This relationship has been powerful in both learning and sharing knowledge of the Australia experience. It has been critical to informing our own government of some of the proactive developments and support for ICT enabling of the nonprofit sector in places such as the UK, US and South Africa.

Please see below some external references to the program :

http://www.dcita.gov.au/communications_for_consumers/funding_programs_and_support/community_connectivity/donortec
Government Link

<http://www.microsoft.com/australia/corpaffairs/corpcit/community/sdp.aspx>
Microsoft Australia

Please note that as with our other donation partners, the donor/vendor can set the eligibility criteria for the program. We can certainly assist with this and already have the tools to manage this process. These criteria are not static and can be amended based on performance. Similarly budgets for donations can be monitored if it is difficult to estimate the take-up. Markets in different States, let alone different countries have different dynamics affecting the take-up rates.

DonorTec will need to place a small administration fee on technology distributed via the program to cover the costs of marketing, qualifying organisations and supporting the order process.

We are coordinating the roll out of the New Zealand Donor program for which wheels are in motion now to launch in 2008 and we are also in position for some Asia-Pacific links including initially Hong Kong and Singapore. There is also the possibility of a global roll out via all partners, (new country partners such as India are commencing their operations rapidly) if the vendor is in a position to do so.